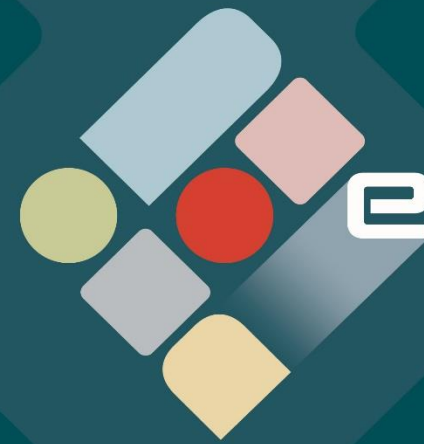


Prophet 21

Extended Education

Insights 2023 - May 14-15

Mandalay Bay, Las Vegas, NV



Sunday May 14, 2023

8:00 AM –
12:00 PM

EE8: Deep Dive into Inventory Purchasing
Methods, PORG, and Forecasting –
Part 1 of 2

1:00 PM
5:00 PM

Deep Dive into Inventory Purchasing
Methods, PORG, and Forecasting –
Part 2 of 2

Monday May 15, 2023

8:00 AM –
12:00 PM

EE26: Deep Dive Into Prophet 21 Sales
Pricing and Rebates

1:00 PM–
5:00 PM

EE34: Digging Into Your Prophet 21 Data
With Grow, an Epicor Solution

1:00 PM–
5:00 PM

EE35: Successfully Moving From the
Prophet 21 Desktop to the Web

EE 8: Deep Dive into Inventory, Purchasing Methods, PORG, and Forecasting — Part 1 of 2

Don't have a degree in purchasing or inventory control? Do you look at requirements reports, but don't know how the numbers were calculated? If yes, then this course is for you. In this two-part course, we'll dive into basic and advanced inventory theory. Help answer the questions of why Prophet 21 suggested that quantity to purchase, and how can I provide the highest level of customer service at the lowest overall cost.

Note: This course includes Part 1 and Part 2. It is taught in two sessions. When you register, you are signed up for both sessions.

Cost: There is an additional \$650 (\$325 + \$325) fee to attend these sessions.

Objectives:

- Understand the importance and objectives of inventory management
- Learn about the two fixed control and the two variable purchasing methods
- See how to calculate order point and order quantity for each purchasing method
- Understand basic forecasting and how to use the values in Item History
- Use PO Requirements Generation (PORG) to speed up and automate purchasing
- Gain an understanding of Advanced Demand Forecasting concepts and Demand Requirements Planning

Audience:

- Purchasing Managers
- Inventory Managers and professionals

Program Level: Beginner/Intermediate

EE 26: Deep Dive Into Prophet 21 Sales Pricing and Rebates

You make your money by charging customers for your goods and services. But you don't want to enter every price manually, so how does Prophet 21 know what to charge for a specific item? Enter sales pricing, a system of prices and calculations that can adjust item pricing using multiple factors from the individual order and line. With a robust array of options, you have many ways to set up sales pricing in the system, and this course gives you an in-depth look at them.

Cost: There is an additional \$325 fee to attend this session.

Objectives:

- Build sales pricing from the simplest form to more complicated applications
- Develop an understanding of Contract Pricing
- Create Rebates for even more pricing options
- Learn Tips and Tricks
- Review ways to use multiple Inquiry screens

Audience:

- Sales

Program Level: Beginner

EE 34: Introduction to Grow, an Epicor Solution for Prophet 21

Are you interested in learning more about your Prophet 21 data? Or looking to learn how to build metrics and dashboards from that data for yourself in the Grow platform? This course is ideal for those who want to learn more about the data they can visualize within the Grow platform. In this session, you will learn what out of the box visualizations are provided for you from the Grow team and how you can build more for yourself. This course provides detail on how to read and understand your data and how to then use that to create your own visualizations.

Cost: There is an additional \$325 fee to attend this session.

Objectives:

- Learn about the available dashboards and metrics
- Read data and search for needed information
- Use datasets to build your own metrics
- Utilize data and chart transforms

Audience:

- Data Analyst
- System Administrator
- Team/Department Managers

Prerequisites: None

Program Level: Beginner/Intermediate

EE 35: Successfully Moving Prophet 21 from the Desktop to the Web

As business and technology shifts, it's increasingly urgent to move from the old Prophet 21 desktop application to the browser application so you can take advantage of the latest features, security, compliance, and compatibility. This course offers a playbook to guide you through the steps of moving from Windows to the web, including application architecture, setting up a test environment, and a conversion checklist.

Cost: There is an additional \$325 fee to attend this session.

Objectives:

- Learn the differences between web deployment strategies
- Become familiar with the differences between the systems
- Gain proficiency with key system-wide features
- Develop a transition strategy

Prerequisites:

- A solid understanding of the Prophet 21 desktop application

Audience:

- System Administrator

Program Level: Intermediate